

2018. November 22. Budapest

**Hungarian Microfinance Network** 

### Social Outreach

Péter Vonnák Vice President vonnak.peter@rva.hu

#### Hungarian Microfinance Network

- Open network
- 24 members
- Aims:
  - improve microfinance
  - improve positive social impact
  - collect good practices
  - help even the smallest



#### 4 main topics

- Background of the survey
- II. Characteristics of the small enterprises
- III. Impact of the microcrediting activity
- IV. Finding of the survey

#### I. Background of the survey

1. Social mission

2. Steps of the survey



Sustainable

#### I./1. Social mission

- Development of clients
- Promote gender equality
- Entrepreneurship among career-storters
- Improve clients wealth
- Job creating activities

#### 1./2. Steps of the survey

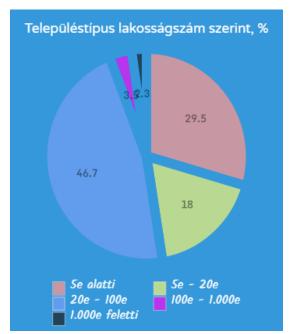
- 6. Evaluation
- 5. Encoding and recording the collected data
- 4. Collect the data self-administered
- 3. Make the survey: 343 entrepeneurs
- 2. Implementation
- 1. Formulation of questions

#### II. Characteristics

- 1. Geographic distribution
- 2. Typical microcredit client
- The employment and economic performance
- 4. Expectations
- 5. Impact of microcredit on living conditions
- 6. Clients' relationship with FEA

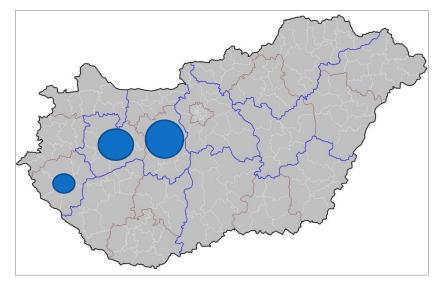
#### II./1. Geographic distribution

Population	%
less than 5 000	29.5 %
5 001 – 20 000	18 %
20 001 – 100 000	56.7 %
100 001 – 1 million	3.8 %
over 1 million	0.3 %



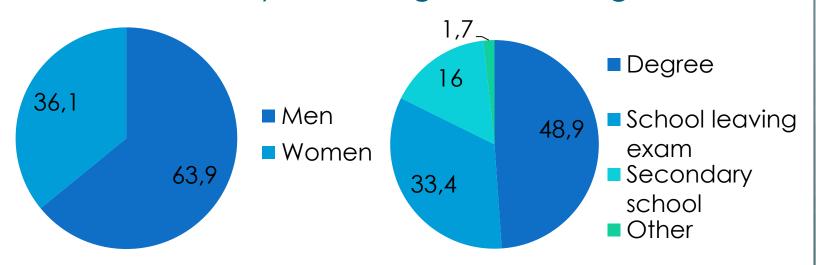
#### II./1. Geographic distribution

County	%
Bács-Kiskun	2,33%
Baranya	6,71%
Békés	4,37%
Borsod-Abaúj-Zemplén	2,62%
Csongrád	1,46%
Fejér	27,70%
Győr-Moson-Sopron	2,33%
Hajdú-Bihar	1,17%
Heves	1,46%
Jász-Nagykun-Szolnok	1,46%
Komárom-Esztergom	1,46%
Nógrád	6,12%
Pest	5,54%
Somogy	6,71%
Szabolcs-Szatmár-Bereg	1,46%
Tolna	2,33%
Vas	0,87%
Veszprém	15,16%
Zala	8,75%



#### II./2. Typical microcredit client

Man over 51 years of age with a degree



#### II./3. Employment potential

- 35.7% max. 1 employee
- 10.3% no employee
- 39.7% 2-5 employees



# II./3. Benefits of the microcredit to the employment

Number of workplaces retained: 151

Number of workplaces

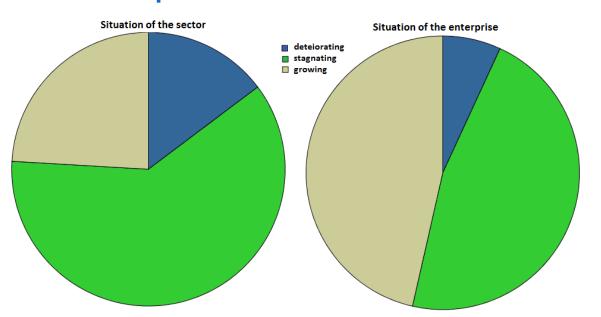
created: 132

#### Mikrohitel foglalkoztatási hatása



High employment potential of the sector → these workplaces wouldn't have been created without the microcredit

#### II./4. Prospects



II./5. The impact of microcredit on living conditions

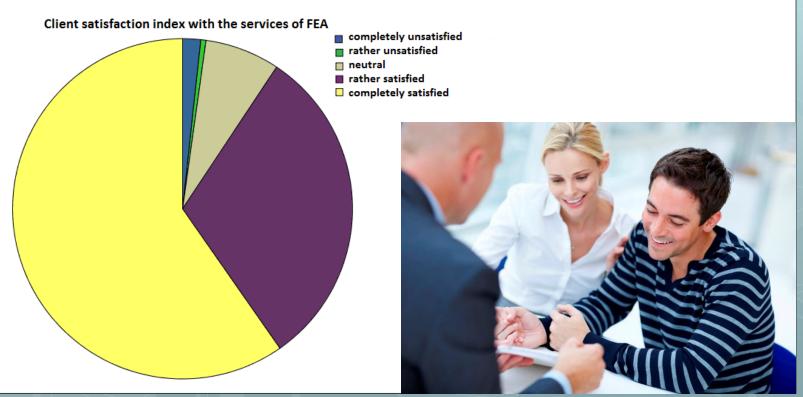
 Significant good changes on the living conditions: 50.4%

• Small changes: 33.6%

No changes: 16%



#### II./6. Clients' relationship with FEA



## III. The impact of the microcrediting activity on the target groups

- 1. Women
- 2. Young people
- 3. People living in small villages



#### IV. Findings of the survey

- Improved living conditions with the help of micro credit scheme of FEA
- Better improving on the underlined target groups
- Average employee number 4.01
- New investments and projects, additional assets, clients grow
- Maintain and increase employment level
- Very high satisfaction factor with FEA: 90,7%

#### Thank you for your attention!

